



Notice of Intent to Award a Sole Source Procurement

Notice is hereby given that the Emerald Coast Regional Council (ECRC) intends to award a sole source contract to Environmental Systems Research Institute, Inc. (Esri®). ECRC wishes to purchase an Advantage Program (AP) Agreement to augment its existing Esri uses. The AP annual subscription will allow ECRC access to enterprise-wide visioning and geospatial enablement through technical advisory, an annual planning meeting, a collaboratively developed technical work plan, and access to exclusive quarterly technology webcasts. This program provides access to a combination of consulting, premium support, and training services.

The ECRC intends to begin negotiations with Esri® on or about April 6, 2026.

Only Esri® provides:

- Ability to obtain Technical Certification;
- Esri® employees able to make changes to Esri® SaaS offerings;
- Esri® Premium Support Services provides 24/7 access to Esri® support staff who have extensive knowledge across the platform, access to all previously reported concerns and resolutions, official best practices and direct Esri® developer guidance;
- An Esri® AP Technical Advisor who can craft a work plan with allocated Esri® learning & services credits to fully take advantage of the Esri® platform.

Companies who believe they can meet or exceed the above stated requirements must provide, in writing, convincing technical data sufficient to support their position. Responses to this notice will be used to determine whether bona fide competition exists. Send written responses to the Emerald Coast Regional Council, Attention: Ada Clark, at ada.clark@ecrc.org. Responses must be received by 2 pm (CST) on April 6, 2026.